

Message Text

UNCLASSIFIED

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21

ACTION VO-03

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R 250844Z JUL 75

FM AMCONSUL HONG KONG

TO SECSTATE WASHDC 6115

UNCLAS HONG KONG 8568

E.O. 11652: N/A

TAGS: CVIS, ETRD, HK

SUBJECT: PROMOTION OF TRAVEL ON AMERICAN CARRIERS

REF: STATE 170475

1. NORTHWEST DEPUTY REPRESENTATIVE HONG KONG OFFERED MILD OBJECTIONS OUR INTENTION COOPERATE WITH PANAM BY STUFFING FLYER INTO PASSPORTS OF SUCCESSFUL NIV AND IV APPLICANTS, AT WHICH TIME WE SUGGESTED NORTHWEST GET TOGETHER WITH PANAM AND DEVELOP JOINT FLYER OR DEVELOP ITS OWN FLYER. HE SAID HE WOULD LOOK INTO THE MATTER.

2. LOCAL PANAM REP INSISTS NORTHWEST NOT INTERESTED IN SUCH JOINT VENTURE, WHICH WE BELIEVE MAY BE TRUE.

3. SINCE WE DO NOT BELIEVE NORTHWEST SHOULD HAVE WHAT AMOUNTS TO A VETO

OVER PANAM AND POST IN THIS PROJECT, WHICH IS CONSIDERED VERY WORTH- WHILE, WE INTEND UNLESS DEPARTMENT OBJECTS TO COMMENCE STUFFING PANAM FLYER MONDAY, JULY 28. IN EVENT NORTHWEST DECIDES DEVELOP OWN FLYER, WE PROPOSE INSERT CARRIER'S FLYERS IN PASSPORTS ON ALTERNATE DAYS. WE DO NOT BELIEVE WE SHOULD UNDERTAKE BURDEN OF INSERTING TWO SUCH FLYERS INTO PASSPORTS. THIS PLAN ACCEPTABLE TO PANAM HERE, AND WE PRESUME NORTHWEST WOULD AGREE. AWAITING RETURN HONG KONG OF NORTH- WEST DIRECTOR CURRENTLY ON TRIP TO INDIA.
CROSS

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